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News Release

For Immediate Release

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City of Eugene Awards \$1.1725M VoIP Contract to Obsidian Technologies

EUGENE, Ore., December 14, 2011 – The City of Eugene has awarded locally-owned Obsidian Technologies, a leading technology solutions provider, with an exclusive \$1.1725M contract to replace the legacy phone system with a turnkey IP Telephony solution city-wide. The contract, won through a competitive bidding process, commenced on August 30, 2011 and plans for a 24-36 month roll out. Under the new agreement, the City projects substantial savings each year and is taking an important step toward modernizing and unifying communications throughout City departments.

“The City of Eugene will experience immediate benefits,” said Tony Foy, President of Obsidian Technologies. “The new system will allow the City to administer and manage content internally, eliminating external maintenance fees it previously incurred.”

Randy Kolb, Information Services Director for the City of Eugene, said that Obsidian Technologies provided the most advantageous range of services for the City. “Their knowledge and experience match our needs in transitioning from a traditional phone system to voice over Internet Protocol (VoIP). The fundamental goals of the VoIP project are to improve communications internally and with the public; increase productivity and efficiency; and lower operating costs, ultimately improving greater public service.”

About Obsidian Technologies

Since 1999, Obsidian Technologies has been a Cisco-Certified partner of choice for northwest commercial and public sector organizations seeking turnkey solutions for IP telephony, video conferencing, wireless, network, security and collaboration solutions. Notable clients include Jerry’s Home Improvement Center, Pacific Continental Bank, SAIF Corporation, the City of Bend, and Deschutes County. For more information on Obsidian Technologies, please visit obsidiantechologies.com.